

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
7th – 8th June 2018**

**SOUTH KOREAN COMPANY DETAILS**

<b>Name:</b> EMPRESA 1	<b>Year of foundation:</b> 2004
<b>Commercial activity:</b> We've imported 400 premium products from 70 different companies and supply them to the premium restaurants and hotels and retail markets in Korea.	
<b>Address:</b> Republic of Korea	
<b>Visitor name and surname:</b>	
<b>Position:</b> General Purchasing Manager	
<b>E-mail:</b>	
<b>HP :</b>	
<b>Passport Number :</b>	
<b>Spoken languages:</b> English	

**ADDITIONAL COMPANY INFORMATION**

Our business has grown year after year and we continue to work hard to deliver the real delicacy experience to the people. In particular, we act as a true partner helping the chef complete their gourmet cuisine by consecutively searching good new items and studying and setting the trend in advance.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

- Extra Virgin Olive oil Gourmet/Premium
- Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)
- Extra Virgin Olive oil own brand (bottled)
- Olive oil
- Other products (olives, pâté, oil cosmetics, other food products)

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

- SERRANO JAMON, SERRANO JAMON SLICE AND RELATED PRODUCTS WITH SERRANO JAMON
- IBERICO JAMON, JAMON SLICE AND RELATED PRODUCTS WITH IBERICO JAMON
- ANIMAL PRODUCTS
- SEAFOOD PRODUCTS
- CHEESE
- SPICES, PASTES AND JAMS

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:** SPAIN, ITALIA  
**Spanish brands working with:** BEHER, MARTINEZ, PAGO BALDIOS, ALIMINTER, EL PASTOR, PEIXOS DE PAIAMOS, ETC  
**Sale area covered in the country:** PREMIUM RESTAURANTS, PREMIUM HOTELS, DEPARTMENT

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**SOUTH KOREAN COMPANY DETAILS**

<b>Name:</b> EMPRESA 2	<b>Year of foundation:</b> 1975
<b>Commercial activity:</b> Distribution	
<b>Address:</b> KOREA	
<b>Visitor name and surname:</b>	
<b>Position:</b> product manager	
<b>Passport Number :</b>	
<b>E-mail:</b>	
<b>Tel :</b>	
<b>Spoken languages:</b> Korea, English	

**ADDITIONAL COMPANY INFORMATION**

- Investment management as holding company of Dong Suh affiliates
- Export & Import of food, food ingredients, foodservice products
- Domestic distribution of foodservice products
- Manufacturing of packaging materials
- Tea Business

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

<input checked="" type="checkbox"/>	<b>Extra Virgin Olive oil Gourmet/Premium</b>
<input type="checkbox"/>	<b>Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)</b>
<input type="checkbox"/>	<b>Extra Virgin Olive oil own brand (bottled)</b>
<input checked="" type="checkbox"/>	<b>Olive oil</b>
<input type="checkbox"/>	<b>Other products (olives, pâté, oil cosmetics, other food products)</b>

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Write here other kind of food products in which you are interested and the profile of the oil companies

Bulk sized (1L~3L) olive oil for foodservice

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:** Spain

**Spanish brands working with:** Agro Sevilla

**Sale area covered in the country:** Food service channel

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**SOUTH KOREAN COMPANY DETAILS**

**Name:** EMPRESA 3 **Year of foundation:** 2013

**Commercial activity:** Import, Wholesale, Retail

**Address:** KOREA

**Visitor name and surname:**

**Position:** Manager (Importing)

**E-mail:**

**Telf :**

**Passport Number ;**

**Spoken languages:** English

**ADDITIONAL COMPANY INFORMATION**

We are determined to import only the finest super-food products from locals of many countries.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

- Extra Virgin Olive oil Gourmet/Premium
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- Extra Virgin Olive oil own brand (bottled)
- Olive oil
- Other products (olives, pâté, oil cosmetics, other food products)

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Any beverage(juice) of natural product producers who produce gourmet/high-end product

**OIL IN YOUR COMPANY**

Countries of origin for your current oil portfolio: Spain

Spanish brands working with: Hacienda Guzman

Sale area covered in the country:

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**SOUTH KOREAN COMPANY DETAILS**

<b>Name:</b> EMPRESA 4	<b>Year of foundation:</b> 1968
<b>Commercial activity:</b> Distribution, Logistics, Department store sales, etc.	
<b>Address:</b> Korea	
<b>Visitor name and surname:</b>	
<b>Position:</b> Distribution Purchasing Part/Assistant Manager	
<b>E-mail:</b>	
<b>Telf :</b>	
<b>PASSPORT NUMBER :</b>	
<b>Spoken languages:</b> English	

**ADDITIONAL COMPANY INFORMATION**

Our company is managing the products of Hyundai Department Store Group such as Hyundai Department Store, Hyundai Home Shopping, The Hyundai.com and Hmall based on the highest quality products from nationwide local networking and designated farms. Also, it is directly operating Hmart, DailyNMarket and H24+ and is supplying retail products to around 200 small and medium sized distributors at reasonable prices. Based on long knowhow in global sourcing, handling the most organic products and operating premium agricultural, livestock and fisheries products, it is proposing the advanced lifestyle to customers.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

<input type="checkbox"/>	Extra Virgin Olive oil Gourmet/Premium
<input type="checkbox"/>	Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)
<input checked="" type="checkbox"/>	Extra Virgin Olive oil own brand (bottled)
<input type="checkbox"/>	Olive oil
<input checked="" type="checkbox"/>	Other products (olives, pâté, oil cosmetics, other food products)

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
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Write here other kind of food products in which you are interested and the profile of the oil companies  
Our company is increasing direct import goods. Olive oil is also considered. We are looking for olive oil with good quality and reasonable price. We are looking for olive oil as well as potato chips and processed foods made from olive oil.

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio: none**

**Spanish brands working with: Ondoliva, valerama olive oil**

**Sale area covered in the country: Hyundai Department store and Outlet premium grocery shop**

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**SOUTH KOREAN COMPANY DETAILS**

**Name:** EMPRESA 5 **Year of foundation:** 1993

**Commercial activity:** B2B sales( Catering market, Dining market, Retail market),  
B2C sales(Online market , Military supply , Convenience store )

**Address:** South Korea

**Visitor name and surname:**

**Position:** Assitant (trade department)

**E-mail:**

**HP :**

**Passport No. :**

**Spoken languages:** Korean, English

**ADDITIONAL COMPANY INFORMATION**

Our company is a major Korean noodle brand, overseeing all areas of business, from developing and the manufacturing noodles and noodle sauces, to product planning, the marketing and selling of our products to major restaurants and food service restaurant outlets.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

- Extra Virgin Olive oil Gourmet/Premium**
- Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)**
- Extra Virgin Olive oil own brand (bottled)**
- Olive oil**
- Other products (olives, pâté, oil cosmetics, other food products)**

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Write here other kind of food products in which you are interested and the profile of the oil companies

- Various types of oil made in Spain.
- All the companies that have competitive price and good quality products.

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:** Italy, Spain

**Spanish brands working with:** F.Faiges

**Sale area covered in the country:** Korea

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**SOUTH KOREAN COMPANY DETAILS**

<b>Name:</b> EMPRESA 6	<b>Year of foundation:</b> 2013
<b>Commercial activity:</b> Export of Organic Seaweed Snax and Import of Olive oil, Olive, Balsamic, Coconut sugar, Onion, Barbecue, Jalapeno, Red Pepper, Chipotle Powder	
<b>Address:</b> Korea	
<b>Visitor name and surname:</b>	
<b>Position:</b> Marketing Director	
<b>E-mail:</b>	
<b>Telf :</b>	
<b>PASSPORT NUMBER :</b>	
<b>Spoken languages:</b> English, Korean	

**ADDITIONAL COMPANY INFORMATION**

Working with SEASNAX, which distribute organic seaweed snack to US main market and Export 3 billion dollar to US every year.  
Although importing and distributing of olive oil, balsamic has been less then 3 year, Most of Our product have been launched to large distributor with nationwide distribution network.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

- Extra Virgin Olive oil Gourmet/Premium
- Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)
- Extra Virgin Olive oil own brand (bottled)
- Olive oil
- Other products (olives, pâté, oil cosmetics, other food products)

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Write here other kind of food products in which you are interested and the profile of the oil companies  
Olive oil, truffle oil and product, Aged balsamic. Organic Protein bar and Healthy snack bar, Healthy Juice, Seed oil, Healthy Cake

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:** Greece

**Spanish brands working with:** Not yet

**Sale area covered in the country:** all area in Korea, Our company lunched all big distributor like department store which have 130 branch, Coop which have 100 branch, Supermarket, Hotel etc

**Dealing with Grand Hyatt Hotel to launch**

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**SOUTH KOREAN COMPANY DETAILS**

**Name:** EMPRESA 7

**Year of foundation:** 1984

**Commercial activity:** Most products of our company are distributed to the major department stores, hypermarkets, convenience stores, various wholesalers, retailers, supermarkets, imported foods shops, Internet shopping malls, and cable TV home shopping.

**Address:** Korea

**Visitor name and surname:**

**Position:** Import department assistant manager

**E-mail:**

**HP :**

**Passport Number :**

**Spoken languages:** English

**ADDITIONAL COMPANY INFORMATION**

xxxxxxx, Ltd., established in 1984 as a wholesaler, distributor of import goods, has focused on import foodstuffs and provided them with domestic markets. We have worked in conventional markets, and since 1996 we started working for import field. and we seeks exporters and wholesaler to provide the Korean market with all kinds of foods of best quality and competitive price. Our main partners are department stores, hypermarkets, convenience stores, various wholesalers, retailers, supermarkets, etc. We will develop more confectionary, sauce, olive oil and other products in this opportunity.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

- Extra Virgin Olive oil Gourmet/Premium**
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- Extra Virgin Olive oil own brand (bottled)**
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**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

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Write here other kind of food products in which you are interested and the profile of the oil companies

NOW, we have been importing capers, olives from Spain and we might have a chance to expand the range of Pickles as well.

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:**

**Spanish brands working with: NO**

**Sale area covered in the country: AGRIOIL S.P.A from Italy**

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<b>CHINESE COMPANY DETAILS</b>	
<b>Name:</b> EMPRESA 8	<b>Year of foundation:</b> 2007
<b>Commercial activity:</b> Supermarkets, food services, wholesales, TV shopping, e-commerce	
<b>Address:</b> China	
<b>Visitor name and surname:</b>	
<b>Position:</b> sales manager	
<b>E-mail:</b>	
<b>Spoken languages:</b> Chinese, English	
<b>ADDITIONAL COMPANY INFORMATION</b>	
<p>We are a Shanghai-based trading company mainly trading Mediterranean food to China. We have already imported the olive oil since 2000. Our company is the subordinate of Shanghai Foodstuffs Imp. &amp; Exp. Corp, which is the earliest importing company in China. Our company is experienced in European food. We import more than 20 containers of oils from Italy annually and sell them to all the paths of traditional and merging trades in China.</p>	
<b>B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES</b>	
<input checked="" type="checkbox"/>	<b>Extra Virgin Olive oil Gourmet/Premium</b>
<input checked="" type="checkbox"/>	<b>Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)</b>
<input type="checkbox"/>	<b>Extra Virgin Olive oil own brand (bottled)</b>
<input checked="" type="checkbox"/>	<b>Olive oil</b>
<input type="checkbox"/>	<b>Other products (olives, pâté, oil cosmetics, other kind of food products)</b>
<b>PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH</b>	

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Since olive is the key of Andalusia, we are interested in the high-quality extra virgin olive oil.  
Historical or international brands are preferred.

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio: Italy and Spain**

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
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<b>CHINESE COMPANY DETAILS</b>	
<b>Name:</b> EMPRESA 9	<b>Year of foundation:</b> 2013
<b>Commercial activity:</b> Import and sell Extra Virgin Olive oil.	
<b>Address</b> China	
<b>Visitor name and surname:</b>	
<b>Position:</b> General manager	
<b>E-mail:</b>	
<b>Spoken languages:</b> English, Chinese	
<b>ADDITIONAL COMPANY INFORMATION</b>	

XXXXXXXXXXXX was set up in 2014. We are always engaged in importing and selling Extra Virgin Olive oil with high quality.

Our main brand is Isabela.Picual Extra Virgin Olive Oil. The Isabela series of extra virgin olive oil is produced in Andalusia, Spain. The raw material of Isabela.Picual Extra Virgin Olive Oil is Picual Olives. Isabela.Picual is cold pressed by physical methods. The shape of the Picual Olive fruit is long, with a sharp tip and medium shape. The extra virgin olive oil produced from the Picual Olive fruit is full of aroma, pure taste and strong flavor. Isabela.Picual is a type of pure natural green food. Olive oil pressed from Picual Olive is one of the highest olive oils in Spain.

Our main distribution channels are online retailers by B2B, B2C, banking channels and supermarkets. Our main sale area is in the Middle East of China. Our customers are from middle and upper-income groups. They pay attention to product quality more than other things. We also have our membership system.

We are planning to develop some green food and natural /functional cosmetics,too.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

**Extra Virgin Olive oil Gourmet/Premium**

**Aceite de Oliva Virgen Extra Virgin Olive oil big distribution – supermarkets, Hospitality channel (bottled)**

**Extra Virgin Olive oil own brand (bottled)**

**Olive oil**

**Other products (olives, pâté, oil cosmetics, other kind of food products)**

**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS**

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
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Write here other kind of food products in which you are interested and the profile of the oil companies

Cosmetics, Honey,

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio: Spain**

**Spanish brands working with:**

**Sale area covered in the country: In the Middle East of China.**

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
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**CHINESE COMPANY DETAILS**

<b>Name:</b> EMPRESA 10	<b>Year of foundation:</b> 2016
<b>Commercial activity:</b> efficient online and offline experiential shopping center (HEMA APP + HEMA' s Club, which is an offline membership experience center)	
<b>Address:</b> China	
<b>Visitor name and surname:</b>	
<b>Position:</b> buyer	
<b>E-mail:</b>	
<b>Spoken languages:</b> Chinese, English	

**ADDITIONAL COMPANY INFORMATION**

xxxxxxxx owned leading new retail company with rapid growth

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

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**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Write here other kind of food products in which you are interested and the profile of the oil companies

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio:** Italy, Spain, Greece,

**Spanish brands working with:** Bellina, Borges, Mueloliva, Ebest, etc

**Sale area covered in the country:** China

**B2B Meetings – FUTUROLIVA , Baeza (Spain)  
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**CHINESE COMPANY DETAILS**

<b>Name:</b> EMPRESA 11	<b>Year of foundation:</b> 22
<b>Commercial activity:</b> Retails	
<b>Address:</b> Shanghai China	
<b>Visitor name and surname:</b>	
<b>Position:</b> Purchasing Manager	
<b>E-mail:</b>	
<b>Spoken languages:</b> Chinese&English	

**ADDITIONAL COMPANY INFORMATION**

XXXXXXXXXX, established in 1995, is one of the largest chain stores in Shanghai dealing in a most extensive range of gourmet foods from around the globe. With high-quality products and first-class service, XXXXXXXXXXXX never stops offering you a satisfactory shopping experience.

Up to now, there are 13 branches in Shanghai located in CBD or high-end residential areas, including Hu Xing Road, SML Centre Square, Xu Jia Hui, Film Art Centre, Tian Shan Road, Shanghai Centre, MTR City Plaza, Hong Mei Road, Jidi Road, Nan Xiang, Citigroup Tower, Hong Feng Road, Laya Plaza. In 2008 and 2013, another 2 branches opened in Beijing: Liang Ma Qiao Shop and Parkview Green Shop.

With over 20 years' experience in procurement, XXXXXXXXXXXX selects trendy and healthy commodities from excellent origins globally, featuring dairies, meats, alcohols, condiments and chocolates. In an effort to strengthen exchanges on food culture, featured food events and promotions are held regularly with consulates of various countries.

We are also dedicated to providing safe, quality and local food within China. Our domestic buyers would go straight to the sources and farms, covering 34 provinces, only to introduce you local foods that are not just fresh and good tasting, but also wholesome and safety traceable. We also have self-owned farms and production bases, which seek green and sustainable development.

Over the years, XXXXXXXXXXXX has been part of people's high quality life and won a profound customer base. As a leading upscale supermarket, we will continue to maintain the strictest quality and safety standards in the industry, while striving to improve ourselves with innovation.

**B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR PREFERENCES**

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**PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE INTERVIEWS WITH**

Write here other kind of food products in which you are interested and the profile of the oil companies  
dairy products  
Snake foods  
Seasoning  
Pork  
Ham

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio: Italy, Spanish, Turkey**

**Spanish brands working with: FRAGATA, Vibel**

**Sale area covered in the country: Beijing, Shanghai**

## B2B Meetings – FUTUROLIVA , Baeza (Spain) 7th – 8th June 2018

### CHINESE COMPANY DETAILS

<b>Name:</b> EMPRESA 12	<b>Year of foundation:</b> 2012
<b>Commercial activity:</b> Import and wholesale, retail, e-commerce	
<b>Address:</b> Shanghai	
<b>Visitor name and surname:</b>	
<b>Position:</b> Purchasing Manager	
<b>E-mail:</b>	
<b>Spoken languages:</b> English and Chinese	

### ADDITIONAL COMPANY INFORMATION

XXXXXXXXX is running three major business and going to start the fourth one.

1. We are running 25 Chain stores for selling Greek red wine and olive oil in Henan Province in China for years. And we hope import **red wine** and olive oil from more European countries.
2. Our e-commerce business is growing well which is based on our online shopping mall with all categories of products. And we are collaborating with hundreds of suppliers and partners in this part. So we hope can have the meeting for with more producers especially for cross-border e-commerce. Such as **jewelries and accessories, luxurious brands of make ups, bags, sun glasses, watches and perfumes etc.**
3. Our first convenient store was opened in the begining of 2018 and we are preparing franchisees.
4. We've started real estate developent with our Greek partners and hope to get to know more about Spanish market if there's an opportunity during this visit.

### B2B MEETINGS WITH ANDALUSIAN PRODUCERS. MARK YOUR

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### PROFILE OF INTERESTED ANDALUSIAN COMPANIES TO HAVE

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No particular brands or companies, but the items below are what we desperately need:

1. Red wine
2. Spanish real estate partners
3. Jewelries and accessories, luxurious brands of make ups, perfumes, bags, sun glasses and bags etc.

**OIL IN YOUR COMPANY**

**Countries of origin for your current oil portfolio: Greece**

**Spanish brands working with: Not yet.**

**Sale area covered in the country: Offline: Henan province; online: Available in all over China.**

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